



Scientific Instrument Distributor

QCL is a specialist distributor of rapid analytical systems in the UK with a history of successfully launching new products and re-energizing failing distribution channels. For more than 40 years we have supplied analytical technology for the improvement of processes, quality control and environmental monitoring. QCL is the ideal partner to introduce your products to the UK or realign your current distribution channels to grow your business. We provide a complete solution for sales, marketing, technical support and maintenance of your products.

Brexit has brought new supply chain and bureaucratic challenges to companies shipping products directly to end-users within the UK. With 40 years of experience of importing scientific equipment we can alleviate these problems by managing the import process and hold local stock to ensure the timely availability of your products for UK customers.

Our expertise in advanced technologies includes:

FT-Near Infrared	Polarimetry	Colorimetry
Mid Infrared	Microbiology	Cryoscopy
Refractometry	Electrochemistry	Spectroscopy
Laboratory	Factory At-Line	On/In-Line

Sectors we operate in include:

Dairy	Brewing	Food
Beverages	Oils & Fats	Aquaculture
Feed & Forage	Cereals & Milling	Water
Wastewater	Pharmaceutical	Environmental

Sales

Our sales team are specially selected for their technical knowledge providing excellent coverage of all relevant industries. We maintain an extensive database of companies and contacts built up over 35 years, enabling us to accurately target sales and marketing campaigns to all sectors.

Marketing

In addition to direct selling our partners products are also presented to potential customers through our extensive print and on-line promotion and an exhibition program incorporating the most prestigious industry events.

Installation and Commissioning

We install customers instruments and run full operational and calibration checks to ensure that their new equipment is set up and operating correctly. During installation we also train the staff who will operate the instruments and supply operating procedures specific to the customers need.



AlcoTest installed at the Cotswolds Distillery

Customer Support

Our technical department is focused on providing rapid assistance to our customers. Using our extensive knowledge of products and applications we provide specialist advice and remote diagnostic support, supplemented by our on-line help centres.

Servicing and Maintenance

Our service department is staffed by manufacturer trained engineers providing on-site preventative maintenance and breakdown cover. Engineers are based at locations around the UK achieving an average call out response within 24 hours and providing telephone support 365 days a year. Our workshop facilities allow us to repair and refurbish a wide range of instruments to manufacturers' standards using original parts.

FOR MORE INFORMATION CONTACT:

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